



Business Bulletin



Fall

Published by:

2008

Scarborough Economic Development Corporation (SEDCO)

Scarborough Statistics:

- 7 miles from Portland, ME
- 90 miles from Boston, MA
- 150 miles from Providence, RI
- 230 miles from New Haven, CT
- 300 miles from New York City

Haigis Parkway Site Details:

- 333.44 acres
- 28 parcels ranging in size from .5 acre to 60 acres
- Immediate proximity to I-95 (the Maine Turnpike) and US Route 1

Economy:

- The best telecommunications infrastructure in the nation
- A top 20 best performing metro area (*Milken Institute's "Best Performing Cities 2004" index*)
- A top 25 nationwide metro area for doing business (*Inc. Magazine*)
- Maine 10th in the nation for business retention (*Economic Development Magazine*)
- #1 in the nation for small business vitality (*American City Business Journal*)
- One of the Best Places to Live in America (*Money Magazine*)

Attention Local Businesses:

The upcoming winter season will undoubtedly bring new challenges to our community. As business leaders you can help. Send your tax-deductible donation to Project G.R.A.C.E @ Box 6846 Scarborough or call 883-5111. Project G.R.A.C.E.'s initiative *Neighbors Helping Neighbors* is bringing new and existing resources together to find solutions to diminish winter's hardships.



The first Scarborough Farmers' Markets took place on July 13 and August 31, 2008 behind Town Hall.

The next Scarborough Farmers' Market will take place on Sunday, September 28, 2008 from 9:00 a.m. until 1:00 p.m.

Interested in serving your community?

If you live in Scarborough, or you own or operate a business in Scarborough and are interested in serving on our Board of Directors, please contact the Town Clerk's office for an application, or go online at www.scarborough.me.us
Contact our office if you would like more information.

Scarborough Community Chamber Fall 2008 Events

Thursday, 9/25/08: PRC Annual Meeting

Thursday, 10/9/08: Best of the Best

Business After Five @ Scarborough Downs

Thursday, 10/9/08: Candidates' Night

Thursday, 10/16/08: Membership Meeting
@Haven's Candies

Monday, 10/20/08: Board Meeting

Monday, 11/17/08: Board Meeting

Monday, 12/15/08: Board Meeting

Thursday, 12/18/08: Membership Meeting @MMCRI

SEDCO Board of Directors

Roger Beeley, Chair

Jim Damicis, Treasurer

Amelia Kurtz, Clerk

Stuart Axelrod

Bill Austin

Mark Maroon

Bob Vautin

SEDCO Staff

Harvey Rosenfeld, President & Exec. Director

Julie Bassett, Esq., Assistant Director

Websites

www.sedco.scarborough.me.us

www.ScarboroughsProfessionalGateway.com

~ Scarborough Events ~

On May 14, 2008 Haven's Candies opened its Scarborough location in the Gateway at Scarborough development (near Cabela's). Haven's employees and Town and Chamber representatives are pictured below.



On July 16, 2008 *Coastal Living Magazine* presented its 2008 Idea House at Pine Point. Custom Concepts, Inc. of Scarborough was the architect of the project. This spectacular house is open for tours through early fall.



On May 15, Cabela's officially opened its doors to Scarborough. Pictured are DECD Commissioner John Richardson, Barry Feldman, Gene Beaudoin, Governor John Baldacci, Cabela's Manager Dan Whitcher, and Scarborough Town Council Chair Jeff Messer.



On July 17, Sam's Club held their re-Grand Opening of their first store in Maine. Pictured in Scarborough Town Manager and a Sam's Club representative cutting the ribbon at their renovated and expanded Payne Road location.



If you would like to have an announcement that you think is of interest to the business community printed here, please submit it to our office for consideration. Thank you.

PLEASE NOTE: THE STATEMENT BELOW IS FROM AN OUTSIDE ORGANIZATION, NOT SEDCO

From: Jeff Grinvalsky, Organizer, New England Regional Council of Carpenters

Keep Tax Fraud Out of Our Communities

As responsible members of the community we are all obligated to pay taxes every year. With our towns and cities facing budget cutbacks, laying off local Police, Firemen, and Teachers, raising property taxes, a failing social security program, and insurance company premiums that keep rising higher and higher. We must ask ourselves: **Are we part of the problem?**

Well, you may be unknowingly hiring contractors to perform construction work in your town or for your business who cheat the system every day. According to a 2007 Department of Labor study, nearly half the construction done in the state is performed by companies attempting to sidestep paying income tax, workman's compensation, and unemployment insurance, as well as State and Federal taxes by only employing workers who fill out 1099 sub-contractor forms when procuring employment, rather than hiring them as employees (which is what they are by law).

The reality is, they are misclassifying their employees as "independent contractors", leaving the tax burden on you. When these misclassifying contractors are awarded a job (by avoiding all the required taxes) the contractor who properly classifies his employees, loses the job and is forced to lay off part of his work force; who then collect unemployment benefits. The "independent contractors" go to work and do not pay into the tax system...**YOU DO!**

This practice creates an unlevel playing field for legitimate companies trying to win projects. When misclassifying contractors cheat our state out of tax revenue, the tax burden grows bigger for those of us playing by the rules. The same applies for workman's compensation premiums. This is a major problem in Maine (estimated loss of over \$100 million annually). You can help address this issue by asking contractors for proof of workmen's compensation insurance and if they employ independent contractors or employee's.

Find out the truth by calling the Maine Department of Labor at 207-621-5095, and inquire about misclassifying employees as independent contractors, and the impact it has on you and your business.

Unfortunately...TAXES ARE (or should be) FOR EVERYBODY!

ADDITIONAL ANNOUNCEMENTS:

Election Workers Needed

If you are interested in the election process and would be willing to help during the Presidential Election please fill out the application on the Town's website (www.scarborough.me.us) and return it to the Town Clerk's Office.

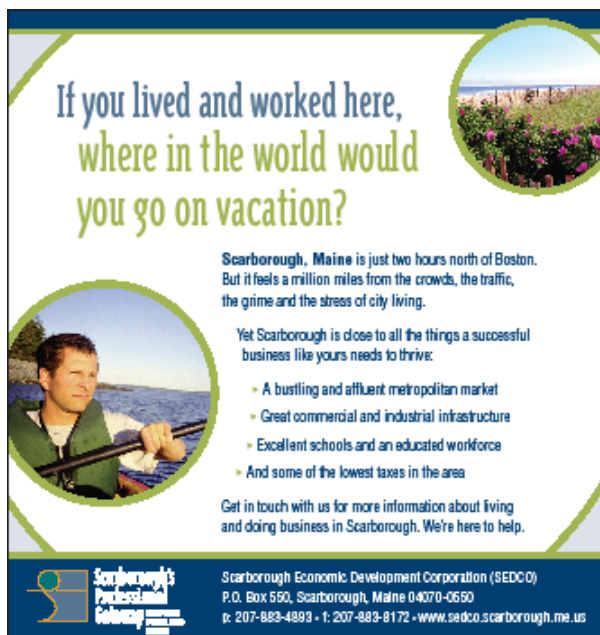
Host a SEDCO Board Meeting?

If you have the room and would like to host a SEDCO Board meeting, please contact our office. We often hold our meetings around Scarborough and like to visit with the Scarborough business community. We need meeting space for 10 people and we are eager to tour and learn about your business.

Are you looking to move? Expand? Want to discuss your options?

Then, give SEDCO a call at (207) 883-4893.

We're here to assist you in finding a new space, and all of our services are free and confidential. Let us help you today!



**If you lived and worked here,
where in the world would
you go on vacation?**

Scarborough, Maine is just two hours north of Boston. But it feels a million miles from the crowds, the traffic, the grime and the stress of city living.

Yet Scarborough is close to all the things a successful business like yours needs to thrive:

- A bustling and affluent metropolitan market
- Great commercial and industrial infrastructure
- Excellent schools and an educated workforce
- And some of the lowest taxes in the area

Get in touch with us for more information about living and doing business in Scarborough. We're here to help.

Scarborough's Development Corporation
Scarborough Economic Development Corporation (SEDCO)
P.O. Box 550, Scarborough, Maine 04070-0550
p: 207-883-4893 • f: 207-883-8172 • www.sedco.scarborough.me.us



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New/Expanded/Moved Businesses:

This information is available from the Occupancy Permits in the Planning Department at Scarborough Town Hall:

- Cabela's, 248 Payne Road
- Sam's Club, 440 Payne Road
- Haven's Candies, 2 Cabela's Boulevard, Suite D
- Portland Pie Company, 400 Expedition Drive, Suite H
- Kitchen & Cork, 400 Expedition Drive, Suite A
- The Kennel Shop, 200 Expedition Drive, Suite A
- Freaky Bean, 400 Expedition Drive, Suite A
- Homewood Suites, 200 Southborough Drive
- White Caps Surf Café, LLC, 423 Black Point Road
- Devra Krassner, ND, 153 US Route 1, Unit 24
- Henry VIII Carvery, 400 Expedition Drive, Unit G
- Art Trends, 400 Expedition Drive, Unit F
- Kinetics, 3 Glasgow Road
- Keenan Excavating Company, 144 Pleasant Hill Road
- Happy Garden, 174 US Route 1
- 5 Brothers, 3 Southgate, Unit 6
- Pride Motel, 677 US Route 1
- Towne Place Suites, 700 Roundwood Drive
- Comfort Inn & Suites, 329 US Route 1
- Broadturn Farm, 388 Broadturn Road
- Olympia Sports, 448 Payne Road
- Clark Western Design, LLC, 383 US Route 1, Unit 2E
- My Little Friends Child Care, 49 Beech Ridge Road
- Pine Environmental Services, 29 Washington Avenue
- Academy Mortgage Corporation, 25 Plaza Drive, Suite 9
- Inness Photo, 25 Plaza Drive, Suite 6
- Donald Jackson Jr., 6 Banagher Way
- JGI Eastern, Inc., 15 Holly Street, Unit 106
- Cindy O'Toole, 636 US Route 1, Unit EA
- Meryl Golovin, 636 US Route 1, Unit EB
- Travis Griffin, 636 US Route 1, Unit HC
- Blue Horizon Real Estate Group, 636 US Route 1, Unit HA
- Lisa Turner, 636 US Route 1, Unit K
- Steve Tucker, 636 US Route 1, Unit G
- TRSS Wealth Management, LLC, 264 US Route 1
- Isabella's LLC, 264 US Route 1
- Mullen's Driving School, 285 US Route 1
- Zebra Striping Inc., 101 Pleasant Hill Road, Unit A
- Robert Cloutier, 3 Washington Avenue
- Walgreens, 600 Roundwood, Unit B
- US Nails, 456 Payne Road
- The Meat House, 456 Payne Road