

SEDCO *Business Bulletin*

Spring

Published by:
Scarborough Economic Development Corporation (SEDCO)

2009

Scarborough Community Chamber Spring 2009 Events

- Wednesday, 4/15/09: SCC Career Expo
Scarborough High School
Tuesday, 4/21/09: SCC Board Meeting
Thursday, 4/30/09: PRC Business Expo
Monday, 5/18/09: SCC Board Meeting
Monday, 5/18/09: SCC Business After Five
@Brown Fox Printing
Wednesday, 5/20/09: SCC Lunch 'n Learn
Wednesday, 6/3/09: SCC Annual Meeting
(Tentative)
Monday, 6/15/09: SCC Board Meeting
(Tentative)
Wednesday, 6/17/09: SCC Lunch 'n Learn
For more information, visit:
www.portlandregion.com or
www.scarboroughmaine.com/chamber
or e-mail us at
ScarboroughChamber@maine.rr.com

Scarborough Community Chamber Summer Concert Series

- Six Thursday evenings in July & August
 - Great Line-Up:
 - 7/2/09 Bob Charest Band
 - 7/9/09 Don Campbell Band
 - 7/16/09 Wavelength
 - 7/23/09 Motor Booty Affair
 - 7/30/09 Montgomery Road
 - 8/6/09 Tony Boffa Band
 - Sponsorships and program ad space are still available
 - Contact Art Dillon at aldillon@maine.rr.com for more information



Photo (c) 2007 - Tim Byrne Photography

Economic Development Vision & Plan for Scarborough

- The Scarborough Economic Development Corporation (SEDCO) and the Scarborough Community Chamber (SCC) have joined together to produce an Economic Development Vision & Plan for the Town of Scarborough
- The two organizations began meeting in the Fall of 2008 and the anticipated completion date is Fall 2009
- A written vision & plan for where Scarborough wants to be in the future with regard to economic development, and how to get there is critical, especially given the current economic climate
- SEDCO and the SCC have presented this concept to their respective Boards, and to the Town Council; all are in support.
- This is mainly a volunteer effort
- between March & May, SEDCO and the SCC will be meeting with local business leaders and community stakeholders. Public input will also be sought. Please keep an eye out for information on the dates and times of these forums
- For more information, please contact SEDCO at (207) 883-4893.

The 2009 **Scarborough Farmers' Market** will begin on Sunday, June 21, 2009 and run every Sunday through September 13, 2009 behind Town Hall. The hours are 9:00 a.m. until 12:00 p.m. Support local farmers and buy local!



Contact ScarbFarmersMarket@maine.rr.com for more information.

SEDCO Board of Directors:

Roger Beeley, Chair
Stuart Axelrod, Vice Chair
Jim Damicis, Treasurer
Bill Austin, Clerk
Ron Guertin
Rebecca Hauk
Mark Maroon
Victor Pizzuto
Bob Vautin

SEDCO Staff:

Harvey Rosenfeld, President & Exec. Director
Julie Bassett, Assistant Director

Websites

www.sedco.scarborough.me.us
www.ScarboroughsProfessionalGateway.com

If you would like to have an announcement that you think is of interest to the business community printed here, please submit it to our office for consideration. Thank you.

Announcements

Host a SEDCO Board Meeting?

If you have the room and would like to host a SEDCO Board meeting, please contact our office. We often hold our meetings around Scarborough and like to visit with the Scarborough business community. We need meeting space for 10 people and we are eager to tour and learn about your business.

Photos for SEDCO Website

SEDCO is currently in the midst of having a new website designed. If you are a photographer (professional or recreational) and have photos of Scarborough you are willing to share with us for use on our website in exchange for credit on our website, contact us at 883-4893.

BIO 2009

SEDCO will be attending the BIO 2009 show in Atlanta in May. If you are a Scarborough biotech company and you would like us to display any items or information for you at the show, just let us know.

Council Meetings Now On-Line

If you run a business in Scarborough, but live elsewhere and want to keep abreast of what's going on in Scarborough, the Town Council meetings are now viewable on-line. Visit: www.scarborough.me.us (there is a link to access them on the homepage)

Town of Scarborough E-Newsletter

The Town of Scarborough now has an e-newsletter where it will send out information to interested parties about the Town and its Departments. To sign up, visit: www.scarborough.me.us (there is a link to sign up on the homepage)

Small Business Week

National Small Business Week is May 17-22, 2009. Scarborough Small Business Week is the same time. There are a significantly above average amount of small businesses in the State of Maine. Support your small businesses today!

Town of Scarborough

The Town of Scarborough is pleased to announce the launching of its new Vendor Self Service web portal. Registered vendors will also be able to view bid history and browse awards (pending and completed) as well as make inquiries into their own accounts. To get started go to: <http://scarborough.munisselfservice.com>

STRENGTHEN YOUR BUSINESS In Today's Economy at Business Evolution 8

**MORE THAN 15 SEMINARS BY MAINE'S LEADING CONSULTANTS
OFFERING THE KEYS TO BUSINESS SUCCESS:**

- Weathering The Storm During Tough Economic Conditions
- Facing Business Challenges Head-On
- Managing Change Proactively

Business Evolution 2009 is ideal for owners, executives and managers at small- and medium-size businesses across all industries. Presented for the second year by A.C.E., this year's conference features a wide range of specific topics that offer helpful advice on today's critical business issues for start-ups and established companies. Here's a sample of what you will learn at Business Evolution 2009:

- How to treat employees well with reduced revenues
- How to position your business to survive current economic conditions
- Resources to help you find new sources of loans and capital
- Methods for determining if cutting costs endangers the survival of your business



Tuesday, April 28, 2009 ■ 7:30am-1:00pm

Wyndham Portland Airport Hotel (formerly the Sheraton)
363 Maine Mall Road - South Portland

To register and for a complete listing of all seminars,
visit: www.businessevolution09.com
For more information, call 877-595-7260.

Presented By:



Business
be8
Evolution
businessevolution09.com

If you lived and worked here,
where in the world would
you go on vacation?



Scarborough, Maine is just two hours north of Boston. But it feels a million miles from the crowds, the traffic, the grime and the stress of city living.

Yet Scarborough is close to all the things a successful business like yours needs to thrive:

- ▶ A bustling and affluent metropolitan market
- ▶ Great commercial and industrial infrastructure
- ▶ Excellent schools and an educated workforce
- ▶ And some of the lowest taxes in the area

Get in touch with us for more information about living and doing business in Scarborough. We're here to help.



Scarborough Economic Development Corporation (SEDCO)
P.O. Box 550, Scarborough, Maine 04070-0650
p: 207-883-4893 • f: 207-883-8172 • www.sedco.scarborough.me.us

Past Scarborough Business Events:



KFC-Taco Bell Grand Opening: 2/17/09



Famous Dave's BBQ Grand Opening: 2/9/09



MMCRI Ribbon-Cutting: 12/4/08



Saco & Biddeford Savings Institution
Ribbon-Cutting: 9/18/08

Scarborough Business Spotlight:

Bayley's

Bayley's Lobster Pound is a fourth generation, family-owned and operated business that has been in Pine Point since 1915. They are the first place in Maine to serve lobster rolls. Their products include fresh fish, Maine shrimp, Maine crab, local steamers, sandwiches, chowders, live lobsters and lobsters cooked free of charge. They also ship seafood nationwide. Bayley's has recently remodeled and will offer many new products beginning the end of April. Go and choose your lobsters from the outdoor lobster tank and wait while they cook or call ahead at 883-4571. They are also online at www.bayleys.com.

Bert Follansbee Graphic Designer

For nearly 20 years, Bert Follansbee has been working with local and national clients to help them convey their message and/or improve their image. She designs brochures, ads, PowerPoint presentations, business reports, stationery, logo and image design, and more. Bert carefully considers each client's needs, desires, and budget and develops materials that balance aesthetics, impact, and practicality. Local clients include the Town of Scarborough, PolicyOne Research, Pine Tree Waste, CIEE, Project G.R.A.C.E. (pro bono), and Hodgdon Defense Composites. For quality graphic design without the agency overhead, call Bert at 885-9286 or email afollans@maine.rr.com.

Isabella's

Isabella's is a gift and women's boutique now located at 25 Plaza Drive at Oak Hill. Isabella's carries unique and affordable women's clothing as well as gifts, jewelry and accessories. They have everything from jeans to fun casual wear to party dresses and formal wear. They offer free alterations from Donatelli's Tailor shop with every purchase and they also have complementary gift wrapping. Their website is www.isabellaforwomen.com and their phone is 883-4722; stop by their new location today!

KFC/Taco Bell

For the past 39 years, Fred Thurston has been operating Kentucky Fried Chicken restaurants in the State of Maine. His son, Matt Thurston has been operating restaurants for most of his life. The newest venture for the Thurston family is the Kentucky Fried Chicken/Taco Bell in Scarborough. Come see their new state-of-the-art restaurant. There is something for everyone: great fried Chicken, side items and mexican food are what they're known for - in April they are going to start a grilled chicken that will give hungry customers another tasty option. The restaurant is located at 400 Gallery Blvd next to the Texas Road House and across the street from the new Super Walmart. Call 883-1110 for Catering. No one can provide a more affordable option for your next employee or family event.

Mobile Impressions

Mobile Impressions is a Scarborough based sign shop with a unique twist...they come to you. Their custom, on-site sign shop provides design, fabrication and installation with the added convenience of being at your location. Services are wide ranging from general signage to full vehicle wraps. Visit www.letterme.com or call 883-1056 for more information and see just how convenient their services are.

Village Center Auto Care

After 33 years operating as an Exxon Station, Village Center Auto Care has re-branded as an Irving. This was due in part because Exxon no longer deals in retail gas as a company name. They are still a family owned and operated business that offers quality auto repairs. They have also expanded their line of products in the store to include beer and wines. So visit them today or call them at 883-2557 for more information.

The Wine Outlet

The Wine Outlet is a family-owned Maine company with 3 locations: Scarborough, Freeport & Wiscasset. Their Wine Outlets consist of great wines from all around the world at great prices! All wines in their outlets are closeouts from the distributors over purchasing, a label change, etc. & are anywhere from 10-60% less than regular wine stores! Once a month they also feature wine tastings at each location. Be sure to stop by and check out their fantastic wine selections! In Scarborough they are located just before Sam's Club, next to Olympia Sports! Call 883-6777 for more information.

Support these Scarborough businesses today!

SEDCO Business Bulletin

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Phone (207) 883-4893
Fax (207) 883-8172

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NEW/EXPANDED/MOVED BUSINESSES

This information is available from the Occupancy Permits in the Planning Department at Scarborough Town Hall:

- Blue Point Financial, 243 US Route One, Office
- Freaky Bean, 264 US Route One, Retail
- Blue Skies Children Center, 108 Sawyer Road, Day Care
- Foley Services, LLC, 117 Pleasant Hill Road, Warehouse
- Central Maine Power, 8 Border Road, Pump Station
- KFC-Taco Bell, 400 Gallery Boulevard, Restaurant
- Famous Dave's BBQ, 1 Cabela Boulevard, Restaurant
- Sebago Brewing, 200 Southborough Drive, Restaurant
- Fairfield Inn by Marriott, 2 Cummings Road, Hotel
- Hobbs Funeral Home, 671 US Route One, Funeral Home
- Barker Steel LLC, 107 Pleasant Hill Road, Office
- J D H S Enterprises, 20 Snow Canning Road, Storage Units
- Orthoeast, 700 Technology Way, Office
- MAC's Deli, 426 US Route One, Restaurant
- Mojo's Do It Yourself Dog Wash, 700 US Route One, Service
- Maine Medical Ctr Research Institute, 81 Research Drive, Medical
- Captain Video, 628 US Route One, Retail
- US Cellular, 2 Cabela Boulevard, Suite C, Retail
- Maine Hits, LLC, 6 Lincoln Avenue, Suite 3, Sports Facility
- America's Mattress, 273 Payne Road, Suite 102, Retail
- Evergreen Builders Inc., 89 Mussey Road, Suite 101
- Scarboro Signs, 715 US Route One, Retail
- Ameriprise Financial Srvs, 200 US Route One, Suite 110, Office
- Golf & Ski Warehouse, 273 Payne Road, Suite 100, Retail
- Center for Facial Pain, 306 US Route One, Suite C-1, Medical
- Fiddlehead Center for the Arts, 383 US Route One, Unit 1 C
- Olympus Asset Management, 40 Manson Libby Road, Office
- Beach House Market & Deli, 27 East Grand Avenue, Retail
- IRA Hyundai/Spring St. Realty Assoc., 49 Spring Street, Office
- Bessey Commons Senior Housing, 272 US Route One, Housing

SCARBOROUGH BUSINESS NOTICES

Biddeford Savings Bank is having a Kitten Shower!

They're participating in the Animal Welfare Society's annual "Project Kitten Challenge." Please stop by Biddeford Savings Bank @360 US Route One in Scarborough to make a donation. They'll be collecting donations April 6-May 8, 2009. Items the shelter needs include: dry and canned cat food, cat litter, toys and kitten milk replacement (KMR).

Broadturn Farm operators Stacy Brenner and John Bliss were recently honored by ecomaine with their eco-Excellence award.

Gawron Turgeon Architects' Mary Turgeon and Lynn Pepin, both interior designers, were recently LEED accredited.

Hannaford was just named #5 out of America's "10 Healthiest Grocery Stores" in a recent survey published by *Health Magazine*.

Scarborough Public Library is currently under construction, as you may have noticed. But, everything is still open and accessible. The construction should be wrapped up by late spring or early summer. As a reminder, all Scarborough businesspeople are welcome to utilize the Library's services, even if they are not a Scarborough resident.

Super Wal-Mart will hold its Grand Opening Ceremony on Wednesday, April 29, 2009 @7:00am at 500 Gallery Boulevard. Their new store is much bigger and will include an extensive grocery section.

Susan deGrandpre just celebrated her 10th anniversary as a private consultant in Scarborough. To celebrate, she has re-named her business "Collaboration Consulting" and her new website is www.collaborationconsulting.biz. To congratulate Susan or to find out more about her business, e-mail her at susan@collaborationconsulting.biz.